

## Message Text

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17

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 102646

R 100559Z MAR 75  
FM AMEMBASSY TAIPEI  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 4405

UNCLAS TAIPEI 1145

USDOC FOR OIM/EA -- LLOYD

E.O. 11652: N/A  
TAGS: BEXP, TW  
SUBJECT: FY'76 PROMOTIONAL EVENT -- INDUSTRIAL AND  
COMMERCIAL SECURITY AND SAFETY EQUIPMENT

REF: A) TAIPEI 815 OF 2/18/75, B) STATE 046226 OF 3/1/75

1. POST REVIEWED SUBJECT THEME AND SUBMITS COMMENTS  
KEYED TO POINTS RAISED REF B).

A) PRODUCTS WERE SELECTED ON BASIS OF SECURITY AND  
SAFETY EQUIPMENT GENERALLY REQUIRED IN MANUFACTURING OR  
COMMERCIAL ESTABLISHMENTS, GENERAL KNOWLEDGE OF EFFORTS  
IN ROC TO IMPROVE SUCH FACILITIES, AND RESEARCH SUMMARIES  
OF EXHIBITIONS OF SUBJECT EQUIPMENT HELD WITHIN LAST 6  
MONTHS AT OTHER U.S. TRADE CENTERS. ON-THE-JOB INDUSTRIAL  
SAFETY EQUIPMENT NOT INITIALLY INCLUDED BECAUSE ITEMS ARE  
SAML, NOT YET IN WIDE DEMAND (SEE PARA B AND C BELOW)  
AND WERE NOT LIKELY TO GENERATE SUBSTANTIAL SALES REVENUE.  
EQUIPMENT LIST IN REF B) WAS NOT INTENDED TO LIMIT  
PRODUCT CATEGORY TO ITEMS THEREIN; INSTEAD IT WAS MEANT  
ONLY TO BE SUGGESTIVE OF PRODUCT CATEGORY PARAMETERS.  
ONCE THE MARKET RESEARCH HAS BEEN CONDUCTED, THESE  
PARAMETERS CAN THEN BE NARROWED SO THAT PRODUCTS DISPLAYED  
ARE THOSE FOR WHICH A SIGNIFICANT MARKET HAS BEEN  
APPROPRIATELY IDENTIFIED. TO THIS END, AND ON THE  
BASIS OF DISCUSSIONS WITH MANAGER OF CHINA PRODUCTI-  
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VITY CENTER, POST SUGGESTS FOLLOWING ON-THE-JOB SAFETY

ITEMS BE INCLUDED IN PRODUCT CATEGORY:

- . SAFETY HATS AND TESTING DEVICES FOR SAFETY HATS
- . SAFETY EYE GLASSES FOR GRINDING, WELDING
- . EAR MUFFS
- . EAR PLUGS
- . DUST PROTECTORS -- FOR FACE, EYES
- . FACE SHIELDS -- IMPACT RESISTANT
- . FACE SHIELDS -- HEAT AND RADIATION RESISTANT
- . GLOVES -- FOR HANDLING TOXIC SUBSTANCES
- . GLOVES -- HEAT RESISTANT
- . GLOVES -- FRICTION RESISTANT
- . CLOTHING -- HEAT AND RADIATION RESISTANT
- . -- FIREPROOF
- . -- RESISTANT TO TOXIC SUBSTANCES
- . RESPIRATORS -- OXYGEN
- . -- FOR MINING
- . -- FOR TOXIC GASES
- . SHOES -- STEELPLATED
- . -- SLIPPROOG SOLES AND HEELS

THIS LIST IS NOT EXHAUSTIVE, MERELY SUGGESTIVE.

B) ACCORDING TO DISCUSSIONS WITH MANAGER OF CHINA PRODUCTIVITY CENTER, THE APRIL, 1974 "LABOR SAFETY AND HEALTH LAW" VERY GENERALLY STATES THAT EMPLOYERS MUST PROVIDE FACILITIES TO PREVENT DANGER FROM MACHINERY, TOOLS, EXPLOSIVES, TOXIC SUBSTANCES, FLAMMABLE MATERIALS, ELECTRICAL OR THERMAL ENERGY, MOVING OR LOADING GOODS, WASTE MATERIALS, PLANT RELATED DISEASE PRODUCING PRGANISMS OR RADIATION, ABNORMAL LEVELS OF NOISE, NATURAL DISASTERS AND INADEQUATE VENTILATION. T.C. ATTEMPTING TO SECURE COPY OF LEGISLATION. WE ARE TOLD IT IS ONLY AVAILABLE IN CHINESE. T.C. WILL SUMMARIZE AND TRANSMIT TO COMMERCE, HOWEVER, DOUBT LEGISLATION ACTUALLY SPECIFIES SAFETY EQUIPMENT TO BE USED IN PLANTS. COPY OF APRIL 16, 1974 BUSINESS & INDUSTRY TAIWAN ARTICLE ENTITLED "LABOR SAFETY HEALTH LAW ENACTED" AIR MAILED TO COMMERCE 3/10/75.

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C) LEGISLATION AS YET HAS NOT BEEN FULLY IMPLEMENTED AND ENFORCED. GRC REQUIRES GOVERNMENT ENTERPRISES, SUCH AS TAIWAN PETROLEUM CORPORATION AND TAIPOWER, TO COMPLY FULLY. OTHER GOVERNMENT AGENCIES RESPONSIBLE FOR 10 MAJOR CONSTRUCTION PROJECTS ARE SIMILARLY REQUIRED TO COMPLY FULLY. EFFORTS ARE BEING MADE TO ENCOURAGE LARGEST PRIVATE MANUFACTURING CONCERNS TO OBSERVE LEGISLATION. AS YET GRC HAS NOT FULLY REACHED MAJORITY OF MEDIUM AND

SMALL FIRMS IN THIS REGARD, BUT PLANS ANNUAL INSPECTIONS  
TO ASSURE COMPLIANCE.

D) IT IS OUR IMPRESSION THAT SIGNIFICANT INTEREST  
IN THIS EQUIPMENT EXISTS AND THAT OVER 2 TO 3 YEARS,  
DEVELOPMENTS IN OCCUPATIONAL SAFETY PROGRAMS WILL OFFER  
U.S. MANUFACTURERS CONSIDERABLE SALES OPPORTUNITIES.  
THE EXTENT OF SALES OPPORTUNITIES FOR PRODUCTS OTHER  
THAN FIRE PROTECTION CAN ONLY BE DETERMINED THROUGH  
EXTENSIVE MARKET RESEARCH. SIMILARWJ, THE QUESTION OF  
WHETHER THE MARKET APPEARS LARGE ENOUGH TO JUSTIFY EVENT CAN  
ONLY BE ANSWERED ONCE THE RESEARCH HAS BEEN COMPLETED.  
POST THEREFORE RECOMMENDS SAFETY EQUIPMENT NOT BE ELIMINATED  
UNTIL RESEARCH HAS BEEN CONDUCTED.  
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